



January 2026

Dear Unit Kernels,

I'm in the midst of my fly tying, owl spotting and other fun winter activities. Spring is right around the corner and that means it's time to get ready for the annual popcorn and nut sale. This is a great chance for your unit to raise the funds you need for a year of exciting Scouting adventures.

Here are some key things you need to know:

- The 2026 sale will include an assortment of popcorn and nut products. You can choose to sell popcorn, nuts or both.
- The "Show-N-Sell" of popular popcorn offerings will be during the month of April in addition to the traditional door to door sale which will run from March 21st through April 26th.
- Your unit sign-up to sell is due by March 6th.
- Popcorn and nut takeorder deliveries will be made to units on Friday May 8th
- Your unit sales commission is simple- the more you sell, the higher percentage you can earn.
- Your unit commission is flexible. You unit can choose to receive individual prizes for your scouts or earn a higher percentage of your sales.
- Participation in this annual sales opportunity is part of the criteria for earning the prestigious Quality Unit Award.

Making your sale a success begins with training. This year there is online training and a hybrid opportunity for new Kernels who may want a little more one-on-one orientation. For experienced Kernels, we hope that you will share things that you have used that helped with your sale. The trainings will be held as follows: Zoom training only March 12th and Hybrid in person and zoom training March 17th.

I've been involved in a few different roles with this sale for about 30 years. I need to retire this year for some health reasons. Nothing too serious but I'm just not able to commit the time and energy this effort deserves. My thanks go out to everyone who has supported this sale at the unit and district levels over the years. It goes without saying that the real brain of this operation is Laurie Sneed at the Council level. Collectively, you are a great team! All my best to each of you for a smooth and successful sale this Spring!

Sincerely,

Dan

Dan Manz,
Green Mountain Council Kernel

